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## Brochure Supplement

(Mark K. Philpott)

DOB: 03/15/1961



### WesBanco Securities, Inc.

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Wheeling WV 26003

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<http://www.wesbanco.com/WealthManagement/Brokerage/Index.aspx>

#### **PURPOSE OF THE BROCHURE SUPPLEMENT:**

This *BROCHURE SUPPLEMENT* provides information about Mark K. Philpott that supplements the WesBanco Securities, Inc. *FIRM BROCHURE* document. You should have received a copy of the *FIRM BROCHURE*. Please contact Mark K. Philpott if you did not receive WesBanco Securities, Inc. *FIRM BROCHURE* or if you have any questions about the contents of this *BROCHURE SUPPLEMENT*.

Additional information about Mark K. Philpott is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). Mark's CRD # is 1611585.

#### **NOTE:**

While WesBanco Securities, Inc. may refer to itself as a "registered investment advisor" or "registered", clients should be aware that registration itself does not imply any level of skill or training.

#### **Educational & Business Experience**

##### Education

- Associates in Applied Science: Data Processing -- Jefferson Community College
- Associates in Applied Science: Business Management -- Jefferson Community College
- Associates in Arts: Liberal Arts -- Jefferson Community College

##### Business Background

- Wesbanco Securities -- July 2021 -- Present -- Licensed Sales Assistant
- CUNA Mutual (CBSI) - May 2020 -- July 2021 -- Financial Advisor
- Wesbanco Securities - August 2019 -- May 2020 -- Financial Advisor
- PNC Investments -- September 1988 -- October 2018 -- Financial Advisor

#### **Disciplinary Information**

Mark K. Philpott has not had any legal or disciplinary events in the past. Clients and prospective clients can view the CRD records (registration records) for Mr. Philpott through the SEC's Investment Adviser Public Disclosure (IAPD) website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) or FINRA's BrokerCheck database online at [www.finra.org/brokercheck](http://www.finra.org/brokercheck). The CRD number for (Mark Philpott) is #1611585.

### **Other Business Activities**

In addition to being an Investment Advisor Representative (hereafter "IA Rep") of WesBanco Securities, Inc. (Hereafter "WSI Advisor"), Mr. Philpott is licensed as an insurance agent.

Mr. Philpott may make recommendations on insurance products and may sell those recommended insurance products to advisory clients. When such recommendations or sales are made, a conflict of interest exists as Mr. Philpott may earn insurance commissions for the sale of those products, which may create an incentive to recommend such products. WSI Advisor requires that Mr. Philpott disclose this conflict of interest when such recommendations are made. Also, WSI Advisor requires Mr. Philpott to disclose that advisory clients may purchase recommended insurance products from other insurance agents not affiliated with WSI Advisor.

### **Additional Compensation**

Aside from the sales commissions paid by insurance companies to Mr. Philpott (see the "Other Business Activities" section above), Mr. Philpott does not receive any additional compensation from non-clients for providing advisory services. All advisory compensation is paid by clients directly.

### **Supervision**

All activities of Mr. Philpott as an IA Rep are reviewed by the Principals of the firm. Financial plan recommendations are reviewed by the Principal(s) before the plan is completed. For portfolio management recommendations, the Principal(s) review all recommended transactions at the end of each day. The Principal(s) review account documentation and activity periodically in addition to the quarterly calculation of advisory fees. Advisory clients may contact WSI Principals directly:

Rose L. Wilson

304 905 7215

### **Requirements for State-Registered Advisors**

WSI Advisor would be required to disclose additional information for Mr. Philpott if either had ever been the subject of a bankruptcy petition or even been found liable in either: (a) an arbitration; or (b) a civil, self-regulatory organization, or administrative proceeding. As none of these apply, WSI Advisor has no information to disclose in this regard.